



# Your Ship Management Company



## TOTAL SHIPMANAGEMENT PROFILE

Total Shipmanagement Services (TSS) is part of the Total Group of Companies Ltd. that includes also Total Quality Consultants, a company with more than 23 years of consultancy in the Maritime industry.

TSS has been established in 2010 at the request of various TQC clients for a more "hands on" approach that would allow ship owners with a vertically integrated service covering all aspects of technical ship management under one service.

TSS is issued with the following certificates:

- Bahamas DOC for the operation of Bulk Carriers
- Marshall Islands DOC for operation of Tankers.
- ISO 9001:2015
- ISO 14001:2015
- ISO 50001:2011
- MLC 2006

TSS is a Ship Management Company that offers highly integrated maritime services to its clients such as:

- Technical Management – Full technical management focusing in safe practices and proactive approach
- Crew Management- Exclusive network of Manning Agents in Manila and Romania.
- Training- Customized Computer Based Training (CBT) modules as well as with our experienced Trainers.
- Auditing- Annual Vessel and Manning agent Audit to ensure compliance.
- Purchasing – Extensive network of suppliers
- Catering- Exclusive representation of Garrets International in the Southern East Mediterranean.

From Commercial Management Aspect, our vessels during 2017 were chartered from 1<sup>st</sup> Class Charterers as follows:

- HYUNDAI GLOVIS
- CARGILL
- TRAFIGURA
- NORDEN
- DOOYANG
- INDAGRO
- THORCO
- ITIRO
- CARGILL



- PROPEL
- TBS
- OLDENRORFF
- INTEGRITY
- AQUAVITA
- NAVALMAR

TSS currently provides vertical integrated services covering all aspects of Technical Shipmanagement. Some of the current activities are:

- Technical Management Services to 4 Bulk Carrier vessels M/V CARO PADRE, M/V APRILIA, M/V ODELMAR and M/V OCEAN DOMINA.
- Crew Management Services, additionally to the above to a fleet of 12 vessels consisting of 1 Panamax, 3 Supramaxes and 8 Oil/Chemical Tankers
- Additionally Catering/Provision Management to a fleet of 29 vessels (Bulk carriers and Tankers).



## TSS PHILOSOPHY

TSS is dedicated to providing services to its customers and the shipping market at the highest possible level with respect to SAFETY, ENVIRONMENTAL PROTECTION, HEALTH and PERFORMANCE standards. TSS considers Safety, Environmental Protection, Health and Security excellence as its prime operational target and has officially set the following long-term aspirations and goals:

- A. Zero incidents operations
- B. Zero spills operations
- C. Zero customer complaints
- D. Zero port state deficiencies
- E. Zero external non-conformities
- F. Zero health incidents on board
- G. Zero security incidents
- H. Maximum commercial utilization of vessels

TSS is committed to actively participate in the implementation of the “Total Management System” and to provide the necessary conditions to improve performance in the areas of safety and environmental protection at all levels throughout the Company whilst maximizing the commercial availability of the vessels.

TSS promotes the concepts of safety and environmental excellence and expects all employees from the top management to every seafarer serving on board to participate in the effort to achieve and sustain long-term improvements towards a state of excellence.



## CERTIFICATIONS

Below you can find all TSS relevant Certificates that were previously mentioned.

Document of Compliance	ISO 9001:2015	ISO 14001:2015	ISO 50001:2015
 <p style="text-align: center;"><b>DOCUMENT OF COMPLIANCE</b> No. EPRI/001/01/2015/005 Issued under the provisions of the INTERNATIONAL CONVENTION FOR THE SAFETY OF LIFE AT SEA, 1974, as amended, under the authority of the Government of THE COMMONWEALTH OF THE BAHAMAS By BUREAU VERITAS</p> <p><b>COMPANY</b> Name: TOTAL SHIPMANAGEMENT SERVICES S.A. Address: 9, Melissos str., 17121 N. Smyrni, Athens GREECE Company identification number: 9734841</p> <p><b>THIS IS TO CERTIFY THAT</b> The safety management system of the Company has been audited and found in compliance with the requirements of the International Management Code for the Safe Operation of Ships and for Pollution Prevention (ISM Code) for the type(s) of ships listed below:</p> <p style="border: 1px solid black; padding: 2px; width: fit-content; margin-left: 20px;">Bulk Carrier</p> <p>This Document of Compliance is valid until 20 October 2021, subject to periodical verifications. Completion date of the audit on which this certificate is based: 21 October 2016 Issued at Piraeus, on the 28 November 2016</p> <p style="text-align: right;"> V. Ditsiosopoulos By Order of the Secretary</p>	 <p style="text-align: center;"><b>BUREAU VERITAS</b> Certification</p> <p style="text-align: center;"><b>TOTAL SHIPMANAGEMENT SERVICES S.A.</b> 9, Melissos Str., 17121 N. Smyrni, Athens GREECE</p> <p style="text-align: center;">Bureau Veritas Certification Holding SAS - UK Branch certify that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the management system standards detailed below</p> <p style="text-align: center;"><b>ISO 9001:2015</b> Scope of certification</p> <ul style="list-style-type: none"> <li>• MANAGEMENT OF BULK CARRIERS, OTHER CARGO VESSELS AND OIL TANKERS.</li> <li>• CREW MANAGEMENT.</li> <li>• MANAGEMENT OF SUPPLIES.</li> </ul> <p>Original cycle start date: 20 June 2017 Expiry date of previous cycle: N/A Certification Audit date: 28 June 2017 Certification cycle start date: 30 June 2017 Subject to the continued satisfactory operation of the organization's Management System, this certificate expires on: 18 June 2020</p> <p>Certificate No. GR17.29255 Version No. 1 Revision date: 20 June 2017</p> <p style="text-align: right;"> H. TRILICAS</p> <p style="text-align: right;"> 0008</p>	 <p style="text-align: center;"><b>BUREAU VERITAS</b> Certification</p> <p style="text-align: center;"><b>TOTAL SHIPMANAGEMENT SERVICES S.A.</b> 9, Melissos Str., 17121 N. Smyrni, Athens GREECE</p> <p style="text-align: center;">Bureau Veritas Certification Holding SAS - UK Branch certify that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the management system standards detailed below</p> <p style="text-align: center;"><b>ISO 14001:2015</b> Scope of certification</p> <ul style="list-style-type: none"> <li>• MANAGEMENT OF BULK CARRIERS, OTHER CARGO VESSELS AND OIL TANKERS.</li> <li>• CREW MANAGEMENT.</li> <li>• MANAGEMENT OF SUPPLIES.</li> </ul> <p>Original cycle start date: 20 June 2017 Expiry date of previous cycle: N/A Certification Audit date: 28 June 2017 Certification cycle start date: 30 June 2017 Subject to the continued satisfactory operation of the organization's Management System, this certificate expires on: 18 June 2020</p> <p>Certificate No. GR17.29256 Version No. 1 Revision date: 20 June 2017</p> <p style="text-align: right;"> H. TRILICAS</p> <p style="text-align: right;"> 0008</p>	 <p style="text-align: center;"><b>BUREAU VERITAS</b> Certification</p> <p style="text-align: center;"><b>TOTAL SHIPMANAGEMENT SERVICES S.A.</b> 9, Melissos Str., 17121 N. Smyrni, Athens GREECE</p> <p style="text-align: center;">Bureau Veritas Hellas A.E. certify that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the management system standards detailed below</p> <p style="text-align: center;"><b>ISO 50001:2011</b> Scope of certification</p> <ul style="list-style-type: none"> <li>• MANAGEMENT OF BULK CARRIERS, OTHER CARGO VESSELS AND OIL TANKERS.</li> <li>• CREW MANAGEMENT.</li> <li>• MANAGEMENT OF SUPPLIES.</li> </ul> <p>Original cycle start date: 20 June 2017 Expiry date of previous cycle: N/A Certification Audit date: 28 June 2017 Certification cycle start date: 28 June 2017 Subject to the continued satisfactory operation of the organization's Management System, this certificate expires on: 18 June 2020</p> <p>Certificate No. GR17.29254E Version No. 1 Revision date: 20 June 2017</p> <p style="text-align: right;"> H. TRILICAS</p> <p style="text-align: right;"> Euronorms, S.A. Apt. 114m, 201-2</p>

## SYNERGIES

In addition, TSS has a local presence in the Manila based Status Maritime Inc. recruitment and placement service agency, having currently an active pool of more than 2,000 seafarers and manning more than 125 commercial ships. Besides Status Maritime in Manila, TSS has a strategic alliance also with other recruitment and placement service agents in other places around the Globe. Those alliances allow the company to develop its own pool of seafarers and train them at the required high standards set by the company.

Moreover, TSS represents Garrets in Greece. Garrets are the leading Marine Catering Management Company and have been providing the highest standards of on-board catering services to ship owners and ship managers since 1991. Their current fleet is over 1500 vessels with more than 70 worldwide clients. The concept is to offer fixed feeding rate and thus provide with fixed budget and reduced administration costs for the Ship managers/owners.

## **ORGANIZATIONAL STRUCTURE**

### **Management**

Mr. Gabriel Dovles (Marine Engineer, B.Sc.(Eng.), M.Sc.(Eng.), MBA), with 25 years' experience in managing companies within the shipping industry.

### **Marine Operations Department**

#### **➤ Marine Operations Manager**

Master Mariner- Capt. George Nikas a Master Mariner with more than 15 years as operation and marine manager.

#### **➤ Marine Operations Coordinator**

Gerasimos Sideris a Shipping Graduate with 9 years' experience in Shipping industry in the Marine Operations, Supply and Crew Department.

### **Technical Department**

#### **➤ Technical Manager**

Mr. Constantinos Papadopoulos (Naval Architect & Marine Engineer), more than 10 years in positions such as Superintendent Engineer & Technical Manager.

#### **➤ Technical Superintendent**

Mr. George Kairis with MSc in Mechanical Engineering with more than 10 years' experience as a Superintendent Engineer.

#### **➤ Technical Coordinator**

Mrs. Katerina Grammatikaki who is a Naval Architect & Marine Engineer from National Technical University of Athens.

### **HSQE Department**

#### **➤ HSQE Manager (DPA/CSO)**

Mr. John Sotiriou (Mechanical and Marine Engineer), more than 10 years of experience as assistant Superintended Engineer, DPA, CSO, Quality & Safety Consultant and ISM/ISPS/TMSA Consultant.

#### **➤ HSQE Coordinator**

Mrs. Eleftheria Lampropoulou, a shipping graduate with more than 5 years' experience in developing, auditing and monitoring ship management systems to the standards of ISM / ISPS / ISO 9001 / ISO 14,001 / OHSAS 18,001 / MLC.

## Crew Department

### ➤ Crew Manager

Mrs. Noni Tsoumidi, 7 years as Crew Operator, 4 years as Crew Manager.

## Purchasing Department

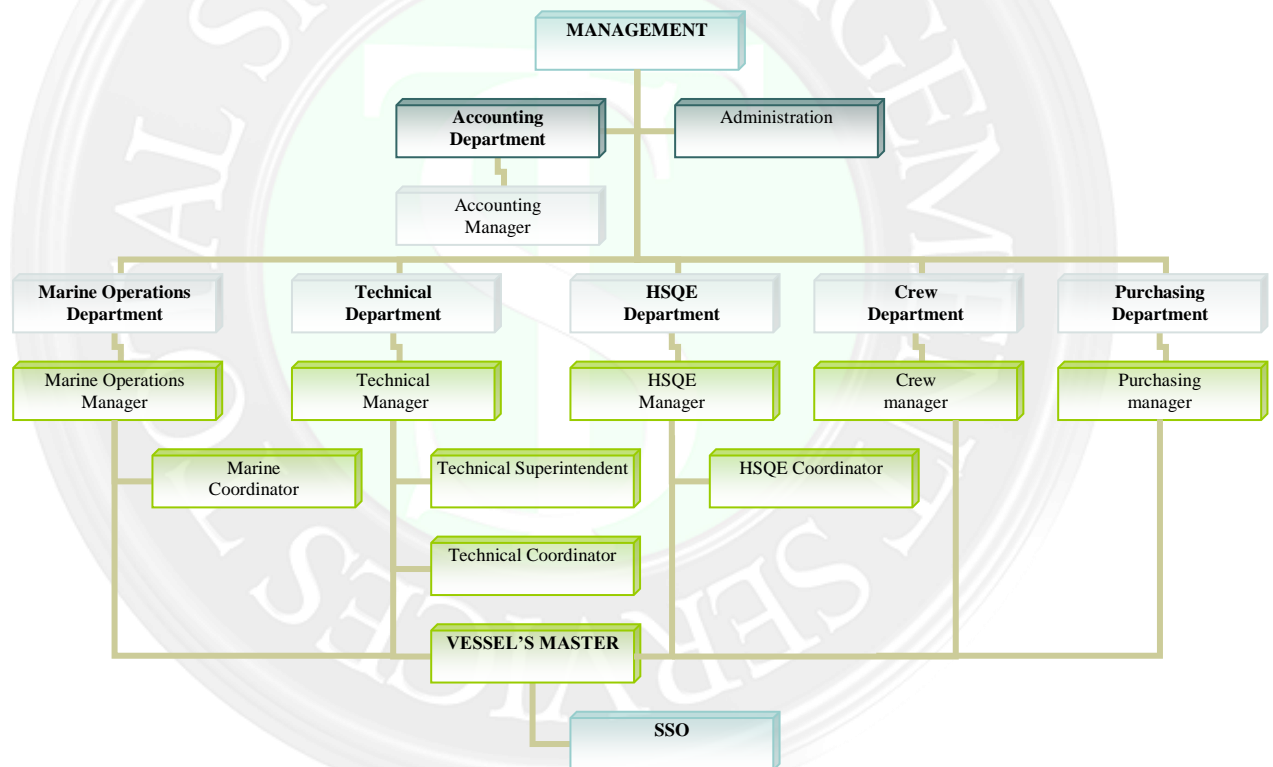
### ➤ Purchasing Manager

Mrs. Rena Diamandi with more than 10 years' experience in Spares - Supply - Technical Department.

## Accounts Department

### ➤ Accounting Manager

Mr. Nikolas Romanidis, a degree graduate and certified accountant with 10 years' experience in Maritime Accounting.





### Management Systems

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- A. Clear Synergy among TQC & TSS
- B. Market wide network
- C. Safety / Quality / Environment protection culture nurtured within the company
- D. Close monitoring/compliance of regulations
- E. Zero incidents philosophy
- F. Open communication policy
- G. Operate the vessels with the most sophisticated management systems and by establishing synergies and cooperation with major shipping providers
- H. Benefit- Shipmanagement ERP software (PMS, Accounting, Purchasing, Performance, Crew etc.)
- I. Garrets- Catering Management
- J. Status Maritime- RPS Agent

