

## **Company Presentation**

www.elvictor.com



## **ELVICTOR GROUP**

Elvictor Group (Cyprus) is part of the **Elvictor Holdings S.A.R.L. (Luxembourg)**. The first Shipping Company of the Group was **GESEGAL SHIPPING SERVICES**, established in Piraeus in 1977, by Stavros C. Galanakis, Founder, CEO and Chairman. In 1980, ELVICTOR SHIPPING CO. S.A. was established with main activity Ship Management.

## ACTIVITIES



Ship Management Services (Commercial & Technical)



Crew Management & Crew Manning Services



**Crew Training Services** 



Quality Services for Shipping

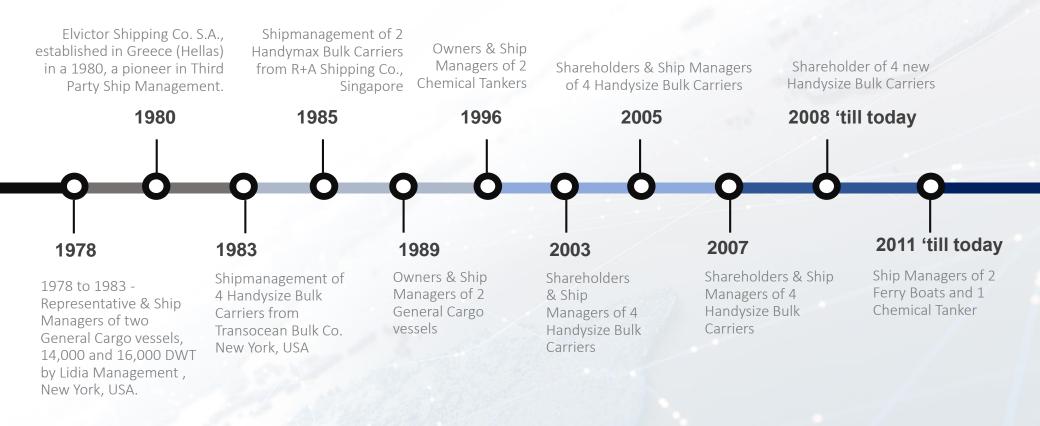


Information Technology Services for Shipping



#### Ship Management Services (Commercial & Technical)

Elvictor Shipping Co. S.A., established in Greece (Hellas) in a 1980, a pioneer in Third Party Ship Management.



Galanakis Building, 79 Vassileos Constantinou Str. Varkiza, 16672, Attika, Hellas



## Shipmanagement Companies (1980 - 2018)

- ELVICTOR SHIPPING CO SA LIBERIA established 1980 (Law 69)
- EVIC MARITIME Marshall Islands established 2002 (Law 69)
- ELVICTOR MARINE MANAGEMENT Marshall Islands - established 2006 (Law 69)
- ELVICTOR MANAGEMENT Marshall Islands established 2009 (Law 69)





## **Crew Management & Crew Manning Services**

Crew Management, Crew Manning & Crew Training Service providers, founded and established in Piraeus, Greece in 1977, with a solid family orientation and ethos, evolved into a multinational cooperation.

Elvictor Group (Cyprus) as a whole (including all its branches) is the first Crew Manager and Crew Manning – worldwide, and since that first, there have been a series of firsts. To name a few:

- l st
- 1<sup>st</sup> accredited with ISO 9001, in 1996
- 1<sup>st</sup> paperless company accredited by DNV in 2002
- 1<sup>st</sup> accredited with ILO MLC globally, awarded in 2010 (1st of June)
- 1<sup>st</sup> Crew Management organization to establish their own Training Center in Manila (2011)
- 1<sup>st</sup> Crew Management organization to create an Information Technology company to cater for Shipping Software Solutions
- 1<sup>st</sup> Crew Management Company in 2017 to create a Quality Company within the Group to cater for bespoke Quality services
- More than 10 awards for Innovation and Professional Service for our Agencies in Philippines (Manila) and Ukraine (Odessa)



## **Crew Management & Crew Manning Services**



#### **Elvictor Main Office**

**ELVICTOR CREW MANAGEMENT LTD.** 39, Aristotelous Valaoritou Str., 1st floor, Flat/Office 4, 3020, Limassol, Cyprus

Email: crew@elvictor.com.cy Tel: +357 7778 7880



#### **Branch Offices**

**Greece (Varkiza)** Elvictor Crew Management Services

Ukraine (Odessa) Elvictor Shipping & Trading

**Georgia (Batumi)** Elvictor Crew Management Services

**Philippines (Manila)** EVIC Human Resource Management Inc. ELWIN Crew Management Services



#### Affiliates

Russia (Novorossiysk & Sevastopol) Egypt (Alexandria) Myanmar (Yangon) Romania (Constanta) India (Mumbai) Indonesia (Jakarta)





#### **Successors**

The Family company has 3 successors:

**Constantinos S. Galanakis** Chief Executive Officer

George S. Galanakis Human Resources Director

Alexandros S. Galanakis Research and Development Director



#### Fleet

In 2018, Elvictor Group (Cyprus) has over 280 vessels under their care and management. These are comprised of Bulk Carriers, Tankers (Oil, Chemical, Gas) Containers & General Cargo vessels.



#### **Pool of Seamen**

The Group has over 5,000 seamen at any one time on-board the vessels under our care, with the majority on Bulk Carriers (Capesize, Kamsaramax, Ultramax, Handymax, Handysize) with Filipino and Ukrainian synthesis. Containers, Car Carriers, RORO's, LPG, & Tankers with Ukrainian, Russian, Filipino, & Georgian synthesis.

We have a minor volume of seamen from Egypt, Myanmar, Indonesia, Romania & India on these vessels.



## **Crew Training Services**

The Group established our own in-house Training Center in Manila, The Philippines in 2011.

Ship Handling & Maneuvering Simulators



High-Caliber Training Equipment







Comprehensive Training



Teaching Strategies & Procedures



#### **Quality Services For Shipping - Qualship Services, Cyprus (2017)**

Elvictor Group (Cyprus) has had a dedicated Quality Director since March 2016, bringing his experience in the field, coming out of numerous years in relevant positions (Maritime Trainer, DPA / HSQE in first class Shipping Companies, Lead Auditor and Consultant). To this end, Elvictor Group (Cyprus) has created QUALSHIP S.A., dedicated to Quality Services for Shipping Companies and their vessels. A brief description of the scope of services follows:



Development of Computer Based Training (CBT) for Seafarers



Safety Management System Development



**Training of Seagoing Personnel** 



Audits, Inspections and Incident Investigations



Training of Shore Personnel

Galanakis Building, 79 Vassileos Constantinou Str. Varkiza, 16672, Attika, Hellas





#### Development of Computer Based Training (CBT) for Seafarers

We have created a Computer Based Training platform which is tailor made to the specifics as required by the Shipping Company, and can address specific training requirements as seen fit by the Principal ensuring that its unique needs are effectively addressed and the seafarers on-board become acquainted with the specific implementation requirements of the Principal's Safety Management System & Industry Requirements.



## Training of Seagoing Personnel

Addressing the competencies of their personnel, both ashore and on-board, the Shipping Company can construct a series of Training Sessions in cooperation with Elvictor Group (Cyprus) - Maritime Consultancy Division to ensure that the company ethos and vision are implemented in an efficient and addressable manner.

Taking advantage of being in the field of Crew Management and Training since 1977, we have developed the skills and infrastructure required to ensure that seafarers have created the competencies (e.g. ECDIS type-specific training) which are required in order to safely perform their duties on-board.





#### Training of Shore Personnel

We have developed a set of training courses for shore personnel, derived from our long history In the Training, focusing on both "hard" and "soft" skills, so as to ensure that they, the Shore Personnel, have the knowledge, competency and initiative to effectively guide crew on-board and deal with the contemporary challenges of the shipping industry.

#### Safety Management System Development

The Safety Management System (SMS) addresses the regulatory requirements (ISM Code), while simultaneously take into consideration the unique characteristics of the Shipping Company enabling the accomplishment of its mission through the effective use of the allocated resources.

At the same time, new regulations should be constantly monitored and Company's SMS should be timely updated along with the development of the associated plans and manuals to promote safety awareness & safety culture of the crew, and ensure safe working practices in ship operations and the maintenance of a safe working environment.





#### Audits, Inspections and Investigations

During audits and inspections (internal safety audits, navigation audits etc.) an in-depth examination is executed on-board to verify compliance with regulatory requirements and best industry practices.

The experience, competencies and impartiality of the Elvictor Group (Cyprus) Inspectors are the prerequisite to identify weaknesses and guide initiative for further improvement though bespoke designed corrective and preventive actions. Eventually, this process will help Shipping Companies to be better prepared for third party audits and Inspections.

Moreover, through incident investigations conducted on behalf of the customer, the Shipping Company has the opportunity to evaluate the facts through an unbiased perspective and detect the root cause (instead of a symptom) of an issue at hand.

#### **Office Audits**

In addition, one of the most critical elements deriving from the third-party office audits is the acquaintance of shore personnel with the requirements that may arise during a third-party audit and how to effectively deal with them, demonstrating compliance with regulations and best industry practices.



#### **SEATRIX - Information Technology Services For Shipping**

Based on our decade's long experience in developing, organizing, aggregating and visualizing date - converting raw data into information and subsequently into decisions, SEATRIX was borne, to answer to the bespoke software gap that shipping is currently witnessing.





SEATRIX AE is a software solution entity, established in 2016 by Constantinos S. Galanakis, with target to develop applications that are easily adapted to the specific customer needs. Our innovative approach, is offering a cloud solution available for PCs / Tablets / Mobile Phones. The overall platform is based on HTML5 – JavaScript technology, and is hosted in a redundant and secure Datacenter. The software installation does not require any hardware infrastructure on Principal's side, unless otherwise required. The modules that have been developed and rolled out, are fully moulded to the needs, processes and procedures of the Principals.



#### The solutions currently finalized / ready to be used are the following:

- Maritime Accounting Software
- Purchasing (Stores-Provisions)
- Spares (spares parts Ordering-Tracking)
- Vessel Position List
- Vessel Certificates
- Vessel Master General Accounts (MGA)
- Filing Messaging / Communication
- Crew Management HRM System Rest Hours
- Addressee

## Solutions currently under development:

- Planned Maintenance System (PMS)
- Vessel Performance
- Document Control
- Audits / Inspections (Vetting & Internal) Monitoring
- Key Performance Indicators (KPIs)
- Business Intelligence

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#### **ELVICTOR MEMBERSHIPS**









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#### Founder's / Chairman's Distinctions

- Former 2<sup>nd</sup> V. President & Member Of The Board Of The Cyprus Shipowners' Union 2009 2011
- Hon. Gen. Consul of Maldives 1995-2017
- Hon. President of Ecumenical Delphic Union, Honorary Member & Ambassador of the Delphic Ideal and Member of the Prize Committee Apollo's Golden Lyre & 10th Muse
- Member 1996-2017 & Treasurer 2008-2012 of the Greek Consular Corps
- Founder and President of Greek Union of PA.SY.FI.GE. (Pan-Hellenic Union for Friends of Laughter) 2006
- Editor of EPILOGOS (a unique publication since 1991, cataloguing the cultural activities in Greece annually, awarding & honoring significant personalities of the Arts & Letters)
- Member of P.E.L. (Pan-Hellenic Union of Philologist Writers)

### **Elvictor Group (Cyprus) - Board of Directors**

- Stavros C. Galanakis Founder & Chairman
- Constantinos S. Galanakis CEO
- George S. Galanakis HR Director
- Dimitris Leventakis CFO
- Capt. Vassilis Iliopoulos COO
- Chris Tzoutzakis CTO
- Constantine Manoussakis Marketing Director



## Curriculum Vitae: Stavros C. Galanakis

#### PERSONAL DETAILS

Date of Birth: Place of Birth: Father's Name: Mother's Name: Children: Address:

Tel: Fax: 28 June 1951 Nikaia - Piraeus, Greece Constantinos Galanakis Evangelia Galanaki Three Galanakis Building, 79 Vas. Konstantinou Ave. 166 72 Varkiza, Athens Hellas (0030) 210 – 42 24 220 (0030) 210 – 42 24 229

#### MEMBER OF

- International Consular Corps
- Treasurer Of The Consular Corps Of Greece
- Propeller Club Of The United States
- Piraeus Marine Club
- Former 2<sup>nd</sup> V. President & Member Of The Board Of The Cyprus Shipowners' Union
- BIMCO (Baltic & International Maritime Council)
- Pan-hellenic Union Of Philologist Writers
- ECUMENICAL DELPHIC UNION Honorary President Of The Delphic Union (Ambassador of the Delphic Ideal and Member Of The Prize Committee – Apollo's Golden Lyre & 10<sup>th</sup> Muse)



#### EDUCATION

**1973**Graduated From Athens POE University With Degree In Political And Economic Science**1973 - 1974**Served in the Greek Army

#### PREVIOUS WORK EXPERIENCE

- **1974 1976** Manager Of Crew Department In Bouboulina Shipping
- **1976 1977** Manager Of Operation And Crew Department Of L & W Shipping Co S.A.
- **1977 -**Established (Elvictor Shipping Co)Own Shipping Company In Piraeus ForShip Management Of Lidia Marine (N.Y. ), Agency Crewing
- **1995 2017** Honorary Consul General Of The Republic Of Maldives In Greece



## Curriculum Vitae: Constantinos S. Galanakis



#### **PERSONAL DETAILS**

Address:
Tel:
Fax:
E-mail:
Date of Birth:
Nationality:
Mother Tongue:
Other Language:

79, Vassileos Constantinou Avenue, Varkiza, 166 72, Attica, Hellas 0030 210 4224220 ext. 200 0030 69 4646 3133 congalanakis@elvictor.com 26<sup>th</sup> February 1979 Greek Greek Language

	Understanding		Speaking		Writing
	Listening	Reading	Spoken Interaction	Spoken Production	
Greek	Excellent	Excellent	Excellent	Excellent	Excellent
English	Excellent	Excellent	Excellent	Excellent	Excellent



#### WORK EXPERIENCE

January 2012 - Today

#### Sept 2000-Dec 2000

Galanakis Building, 79 Vassileos Constantinou Str. Varkiza, 16672, Attika, Hellas

#### CEO OF ELVICTOR GROUP ELVICTOR GROUP

79, Vassileos Constantinou Avenue, 166 72, Varkiza, Attica, Hellas Tel: 0030 210 4224220, Fax: 0030 210 4224229

 Clientele Relations, Business Development, Co-ordination with global networked offices, Marketing Strategy, Information Technology Infrastructure and Development, Online Systems, Innovation of Services, Minimization of Costs, Increasing Economies of Scale, Brand Management.

Internship and Training for Analyst for Mergers and Acquisitions Morgan Stanley & Co. Limited Company Number 2164628 25 Cabot Square, Canary Wharf London E14 4QA England Tel: (44 20) 7425-8000 Fax: (44 20) 7425-8990 Authorized and Regulated by the UK Financial Services Authority Registration Number 165934 VAT 524 2526 68

 Principles of Mergers & Acquisitions, Analyst of Company Accounts and Analyses



#### **EDUCATION AND TRAINING**

#### Sept 2004 – Dec 2005

## MASTERS IN SHIPPING AND TRADING, CONCENTRATION AREA CHARTERING (MASTERS CERTIFICATION)

London Metropolitan University, London

 Chartering, Operations, Technical, Managing a Ship Managing Company, sectors of Shipping and their importance, Shipping Law, Maritime Economics.

#### Sept 2002 – Dec 2003

#### MASTERS IN BUSINESS ADMINISTRATION, CONCENTRATION AREA FINANCE AND ACCOUNTING (MASTERS CERTIFICATION)

#### Escem University, France

 Financial Principles, Management Principles, Accounting Principles, Mergers and Acquisitions, Strategic Alliances, Corporate Finance, Stock Exchange, Currency Exchange, Team Management, Human Resource Management, Restructuring of Businesses and Corporations, Innovation Techniques, Strategy development for Business Expansion & Marketing, Optimum allocation of business resources, Technology into Business, Training of Staff and Internal Development, Higher Economics and Modeling.



#### Sept 1997 – Dec 2000

#### BACHELOR IN BUSINESS ADMINISTRATION, CONCENTRATION AREA FINANCE AND ACCOUNTING (BACHELOR)

 Financial Principles, Management Principles, Accounting Principles, Mergers and Acquisitions, Strategic Alliances, Corporate Finance, Stock Exchange, Currency Exchange, Team Management, Human Resource Management, Restructuring of Businesses and Corporations, Innovation Techniques, Strategy development for Business Expansion & Marketing, Optimum allocation of business resources, Technology into Business, Training of Staff and Internal Development, Higher Economics and Modeling.

#### **PERSONAL SKILLS**

Communication Skills: Organisational / managerial skills:

Job-related Skills:

Team player, very social, easy going

Leader in teams, co-coordinator, trouble shooter, diplomat, contractual management, business oriented.

Reorganization specialist, Managerial construction / re-construction, innovative training



#### **Digital Competence**

		SELF-ASSESSMENT	1000	
Information processing	Communication	<b>Content Creation</b>	Safety	Problem Solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

 I manage a team of 15 programmers, and have developed the first online system in the field of crew management in shipping globally, and innovative services for the family networked businesses of Elvictor Group

Other Skills:Managing people, Managing crises, improve business<br/>infrastructures and competenciesDriving License:Holder of Driving LicenseHonours & Awards:In December 2000 awarded for the Dissertation:<br/>"Mergers & Acquisitions versus Strategic Alliances"<br/>It is used as a reference until today from the Investment Banks and Financial<br/>Institutions



#### **Additional Information**

#### PRESENTATION PROJECTS

• First invented for Elvictor Group the services that are the competitive advantage and unique in the Shipping Industry and first launched them in 2002:

- Web Accounts Access of the Principals
- Seafarer Intranet Access of the Seafarers
- Teleconference Interviews of the Seafarers with the Principals
- Teleconference familiarization and Training of Seafarers
- Electronic/Green Library of Seafarers Certificates
- VOIP/SIP Communication Networks for free calling among Offices, Seafarers and Principals
- SMS System to inform Seafarers of their recruitment statuses
- Specialized Reports, Statistics and Forecasting for ISM and Vetting Purposes

#### **STARTUPS**

#### I. Startup 2017 : QUALSHIP Safety & Quality Consultants Company

Services offered by QualShip:

- HSQE Advisors
- Development of Integrated Management System (IMS)
- Development of Safety Booklets
- TMSA Gap Analysis and Office Audit Preparation
- Navigation Assessment
- Cargo Operations Real Time Audits
- Mooring and Anchoring Operations Audit
- Pre-vetting Inspections
- Internal Audits and Inspections
- Preparation for ISO Certification
- Training of Personnel

#### II. Startup 2017 : SEATRIX Ship Management Software, Cloud Applications



## Curriculum Vitae: Vasileios K. Iliopoulos

#### PERSONAL DETAILS

Date of Birth:	07th March 1961
Place of Birth:	Manesi Massinias, Greece
Marital Status:	Married, two children
Address:	Nearchou 8, Pagkrati 116 32, Athens GREECE
Mobile:	+30-6977-007899
Phone:	+30-210-7016691
E-mail:	vasilis.iliopoulos@gmail.com

#### EDUCATIONAL BACKGROUND

Merchant Marine Academy, Aspropyrgos, 1980 (Top Class Graduate) Holder of Master Class A' Certificate, 2003, (KESEN Year Top Class graduate)







#### CAREER INFORMATION

- Ship experience (16 years, actual sea service) from Apprentice to Master on
- Tankers (14 years) and Dry cargo ships (2 years).
- Marine Port Captain (2 years) at a major ship owning and management Greek
- company.
- Manager Assistant, Quality and Safety Dept. (11 years) in the same company.
- Manager, Fleet Safety Department (2 years). (Same company).
- Alternate DPA.
- Marine-Safety Manager. (Same company merged with a foreign ship-management
- Group).
- DPA, CSO.
- Fleet Manager in shipping company managing eight vessels.
- Managing Director in the same shipping company managing ten vessels.
- Marine, Safety & Quality Dept. Port Captain.
- Commercial Operations and Vetting Manager in major Greek
- Shipowning-managing company.
- Owners Representative of a legendary shipowning family of Greece.
- Chief Operations Officers and Commercial Manager in a leading Crew
- and Shipping management Company.



#### WORKING EXPERIENCE

#### 2016/Nov-Today

Chief Operations Officer and Commercial Manager of a leading Crew and Ship Management.

#### 2016/Mar-2016/Oct

Owners Representative with the duty to monitor performance of Technical Managers reporting directly to owners family of a fleet of 90 vessels of all types (Oil Tankers, Bulk Carriers, Container ships)

#### 2014/May-2015/Feb

Marine-Safety-Operations Manager of a major traditional Greek Company, dealing with commercial aspects and supervising vetting/SIRE inspections.

#### 2011/November-2014/April

DPA/CSO, Managing Director in a shipping company managing ten vessels of various types, promoted from Fleet Manager. End of working relationship due to company re-location to South America.

#### 2016/Nov-Today

2010/July – 2011/September

- Same company merged with a foreign management company, (45-Tankers, 8-Bulk Carriers, 11-Containers, 1-Tugboat),
- Marine-Safety Department, Safety Manager DPA
- Dealing with safety and marine issues of the fleet, setting targets and KPIs
- monitoring and follow up of performance.
- Investigations Team Leader, Root Cause Analysis and implementation of
- corrective/preventive actions.
- Active member of the ERT.
- Conducting shipboard and office internal audits (ISM, ISO-9001, ISO-14001).
- Gap analysis and development of procedures in compliance with ILO-MLC requirements.
- Deputy to Quality Assurance department manager, dealing with oil majors and vetting issues (inspection arrangements, responses etc).
- Representing the company to international industry bodies meetings and conferences and fora.
- Participate to partners conferences and meetings operational/safety/vetting (BP,
- Neste Oil, Star Tankers and Dorado pools technical and executive committee meetings).
- Provide training to shipboard and shore personnel, as appropriate.
- Responsible for the development of in-house software, training and familiarisation of the users.



#### WORKING EXPERIENCE

#### 2008/April – 2010/June

Same major company, Fleet Safety Department Manager. In addition to above mentioned, compiled, introduced and implemented the Environmental Management System in the company fleet and offices.

Gathering, maintaining and reporting Safety and Environmental data to various relative bodies and organisations.

#### 2002-January - 2010/June

Major ship owning and management Greek company, Quality, Safety and Vetting Department Assistant Manager.

Dealing with ISM, ISO-9001, ISO-14001 issues, conducting internal audits both shipboard and shore.

Maintaining department's files and records, compiling analyses of data gathered, implement remedial actions as appropriate, follow up observations noted during inspections, arrange for SIRE and flag state inspections and respond to observations due to SIRE, PSC and flag state inspections.

Sailing short voyages mostly on tankers to support the command, as appropriate. Carry out pre-vetting inspections and navigational audits.

2006-July-August sailed as Master onboard a panamax tanker, following PSC detention in Antwerp.

#### SEMINARS

A large list of seminars on topics and subjects related but not limited to above duties and responsibilities.

#### OTHER POSTS

Member of European Business Ethics Network.

#### SKILLS / CAPABILITIES

- Strong Management and communication skills.
- Ability to create strong business connections and cultivating strong working relationships.
- Professional working ethics with expertise in creating motivated teams.
- Fluent in English and Greek languages.
- Computer power user



## Curriculum Vitae: Chris Tzoutzakis

#### STUDIES

1990-1992 Greece - American College Degree - Bachelor on Information/Multimedia Technologies 1992–1994 UK – Coventry University - Bachelor on Computer Science 1994–1996 UK – Coventry University - MS on Information Management and Analytics

#### WORK EXPERIENCE

1996 – 2000 Assistant Software Developer , OceanMaris Inc Shipping Company (17 Vessels)

Projects

- Purchasing
- Spares

2000–2012 IT Manager ,DND Management Inc , Shipping Company (23 Vessels) Projects

- Marine Accounts Management for Management Company
- Marine Accounts Management for Vessel use
- Position List
- Purchasing
- Spares
- Crew
- Filing System (paperless)
- Planned Maintenance
- Bunkers Monitor
- Remote monitoring of vessel (fuel sensor integration etc , online images)
- Virtualization Implementation
- SIP/IPPBX Implementation





#### 2002 - 2012

CTO Elvictor Ltd, Crew Management Company Projects

- Crew Management Software
- Web Applications for Intra Company cooperation
- Accounts Management for Management Company
- Accounts Management for Branch Offices
- Filing System (paperless)
- Virtualization Implementation
- SIP/IPPBX Implementation

#### 2013- NOW

CTO - Branch Coordinator Elvictor Ltd, Crew Management Company

Projects

- Crew Management Software
- Web Applications for Intra Company cooperation
- Accounts Management for Management Company
- Accounts Management for Branch Offices
- Filing System (paperless)
- Virtualization Implementation
- SIP/IPPBX Implementation

#### Fleet Coordinator of

- 50 Vessels under crew manning
- 3 Vessels under crew management

During my career I have been actively involved on all of the above projects contributing on the Research/Analysis/Development Stages. Concerning my IT expertise I am very competent on developing databases and database relationships which contribute to the seamless exchange of information between different business units. My involvement on a variety of projects has given me a wide knowledge of the maritime industry and made me very versatile on how to deal with the challenges of the maritime sector and the human resources sector. I have worked with people from various cultures

Therefore cooperating with other cultures is second nature for me.

I am focusing on the digital transformation of the procedures of the company while Refining procedures which try to lower the human error and provide customer satisfaction.



## Curriculum Vitae: Constantine Manoussakis



#### PERSONAL DETAILS

Name: Address: Tel: Date of Birth: Place of Birth: Marital Status: Military Status: Languages: Programming Languages: Constantine Manoussakis 79 Vas. Konstantinou Str., Vari-Varkiza 16672, Attiki, Greece +30-6944-617395 29th October 1971 Lusaka, Zambia Divorced with two children Completed English (native), Greek (excellent), French (conversational) FORTRAN, BASIC, Pascal, ASSEMBLY, MODULA-2, OCCAM, C, C++

Member of the Institution of Electrical and Electronic Engineers Member of the Hellenic Technical Institution of Greece



#### EDUCATIONS

1988	High School Diploma International School of Lusaka, Zambia	1985	"MS-BASIC, Basic Programming Course" NCR Zambia, Lusaka, Zambia
1991	Pre-Engineering 2-year Course Degree College, Athens, Greece	1994	"Fuzzy Logic and Applications" University of Sheffield
1994	Bachelors of Engineering (Honors) in Control Engineering (Light Current) University of Sussex, United Kingdom	1994	"Advanced Control Techniques" University of Sheffield
1995	Masters of Engineering in Automation	1995	"Genetic Algorithms and Applications University of Sheffield
	Control and Systems Engineering University of Sheffield, United Kingdom	1995	
	University of Shemeia, United Kingdom	1995	"Automated Systems" University of Sheffield
2003	Masters of Business Administration University of Louisville, USA		

SEMINARS



#### **PROFESSIONAL EXPERIENCE**

- 1990-1991 Pierce College, Athens Database Analyst and Programmer for an in-house Plan Maintenance System
- **1991-1991** Trafalgar Oil Company, Piraeus Inventory Database Analyst specifically designed for Shipping
- **1995-1996** M. Papasavas S.A., Kallithea, Athens Control Systems Manager
- 1996-1996Military Service Office for Personnel &<br/>2nd Dept. (Secret/Top Secret Department)<br/>Office Secretary
- **1996-1998** M. Papasavas S.A., Kallithea, Athens Control Systems Manager
- **1998-2001**Representative for Station 12<br/>(Satellite Communications) in Greece
- 2001-2005 Xantic SA. (Former Station 12 and Telstra) International Airtime Sales Manager for Greece, Balkans and Israel
- 2005-2006 Spectec Ltd Managing Director

#### 2006-2014

Entrepreneur – Telopsys Engineering Ltd. – with extensive know-how in the fields of:

- Road Tunnel Atmosphere and Control of Environment
- Road Weather Systems for major concessionaries
- Professional Weather Networks for 3rd parties
- Satellite Weather download and dissemination (NOAA and Eumetsat)
- Multidisciplinary Project Management
- Thermal Camera Applications Tsakiris, Titan Cement, DEH, small housing applications (dampness, electrical board loads)
- Road Traffic Systems (Measurements, Classifications, Speed, Weight in Motion, Traffic Studies)
- Speed Camera projects (initial study, installation, maintenance)
- Training for supplied Products and Services
- Import of knowledge and know-how into Greece for 3rd parties.
- Development of Bespoke software solutions for the above industry sectors.
- Satellite communications for Shipping ISP for Xantic (Holland).

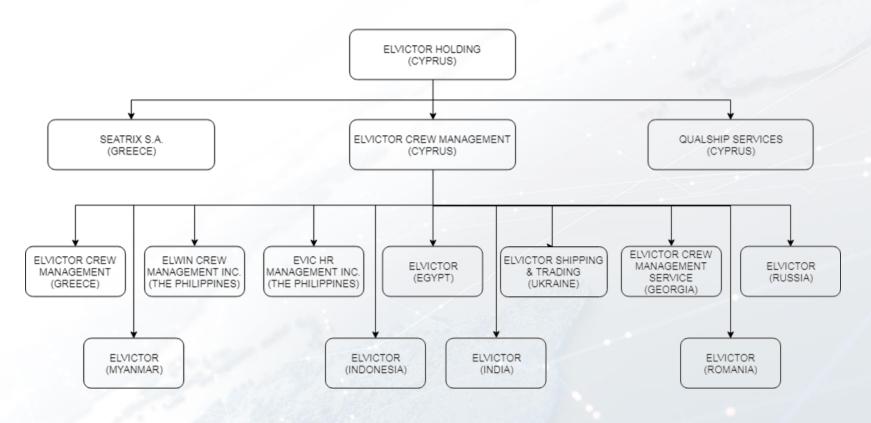
#### 2014 -

#### Elvictor Group (Cyprus) - Marketing Director - MoB

- Branch Office responsible
- Internal and Branch Office Training
- Management of Fleet3 Operations
- IT support for matters concerning Linux systems
- General Sales and Marketing

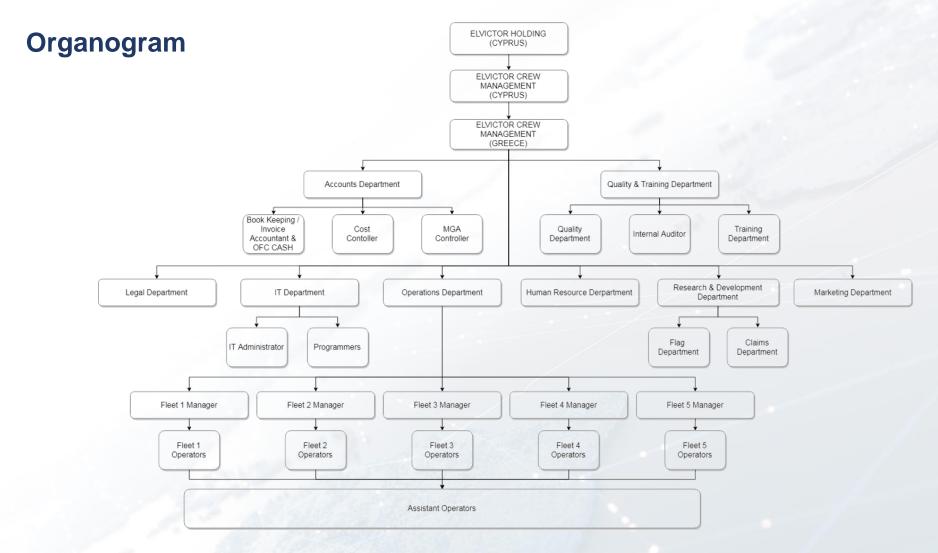


## Elvictor Office Structure (Elvictor Holding - Cyprus)





#### **ELVICTOR HOLDING (CYPRUS)**





# We remain at your disposal for any additional information or assistance that you may require.